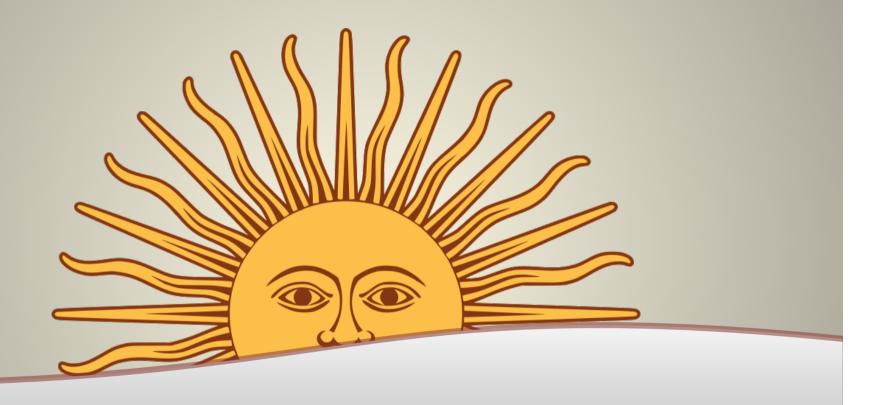
## Doing Business in Argentina



## BERETTA GODOY

Sarmiento 580 - Recepción Piso 4° - C1041AAL - Buenos Aires – Argentina Tel: (54-11) 4326-7386 - Fax: (54-11) 4326 7396 http://www.berettagodoy.com

### ARGENTINA - QUICK FACTS

Population: 42 million

**Land mass:** 2,795,677 km<sup>2</sup>

Language: Spanish

Capital: Buenos Aires

Time zone: GMT + 3 hours

**Currency:** Argentine Peso

2013GDP: USD 475.5 billion

**2013 Foreign Debt/GDP: 18.8%** 



**Industrial production growth rate:** 0.2% p.a.

Oil reserves: 2,805 MMbbl

Third largest shale oil and gas reserves in the world

Mining and metals: gold, silver, copper, lithium

Over 50 million tons of soy exports

Over 80 billion tons of meat exports

Worldwide wine production





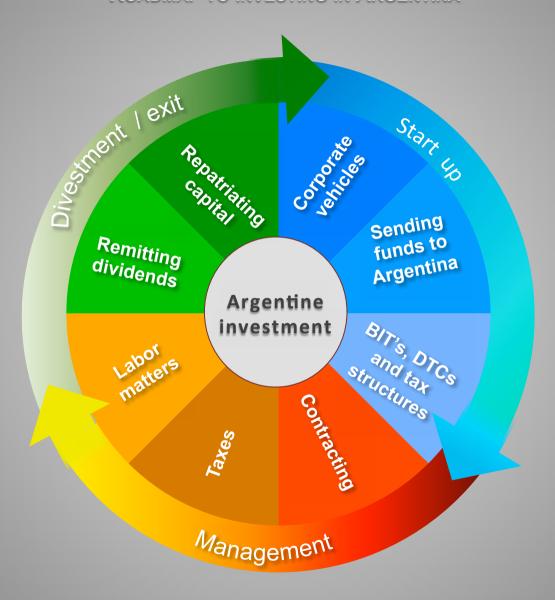


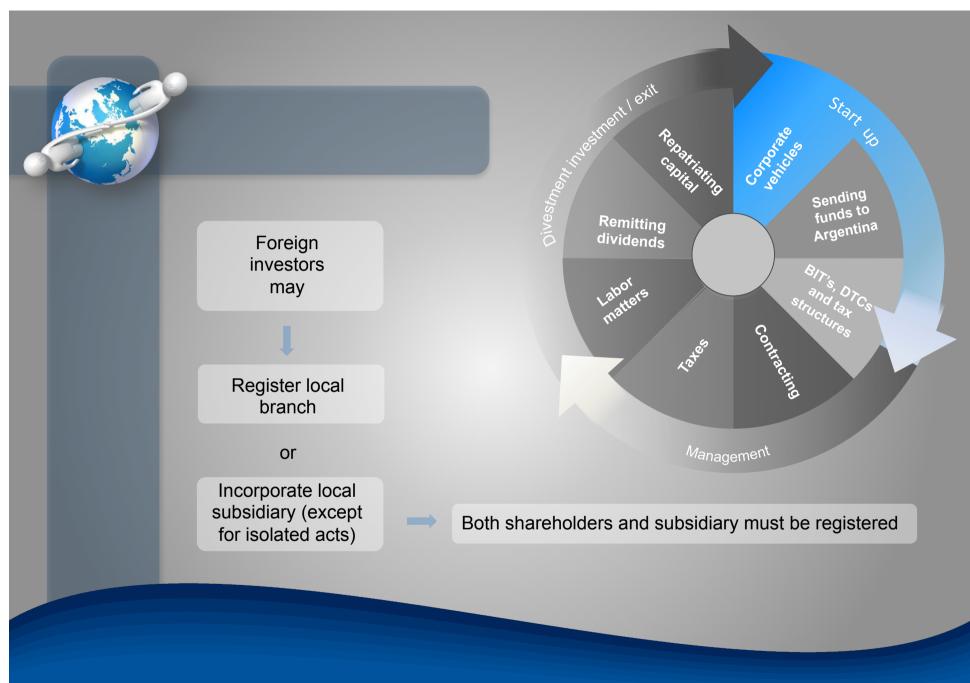






#### ROADMAP TO INVESTING IN ARGENTINA



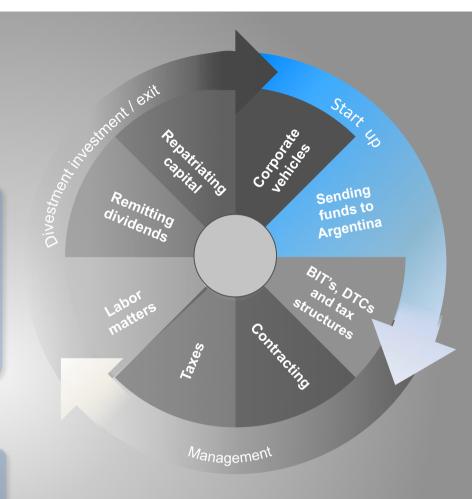


All funds sent into Argentina must be converted to Argentine pesos at official exchange rate

Free use of funds for most purposes, including:

- Capitalizing the company
- Inter-company loans
- Capital contributions valuing at least 10% of the total capital of the local company

Funds sent for purposes other than capital expenditure or foreign direct investments are subject to a 30% withholding, returned in 12 months, to avoid speculative investments



#### Double Taxation Conventions

Generally based on the OECD model

With over 20 countries: Australia, Brazil, Canada, Germany...

Enable companies to avoid paying taxes for the same income in two countries

Bilateral Investment Treaties



With over 50 countries: China, USA, UK, Australia, Canada and Mexico

Protect investments when things go wrong

Provide a number of guarantees



Fair and equitable treatment

Umbrella protection

Free repatriation of investments

Non discrimination

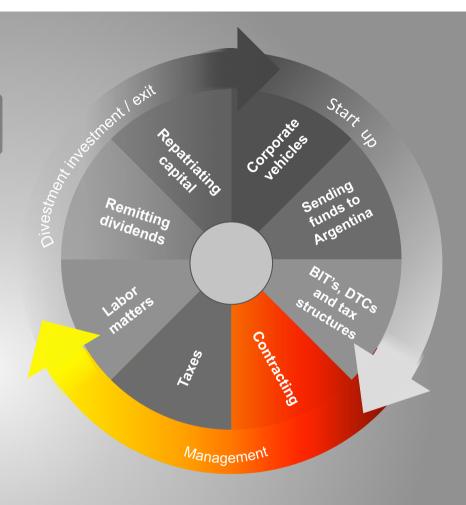
Compensation for expropriations



Freedom of contracting in relation to form and content

Contracts signed by both parties are subject to stamp tax

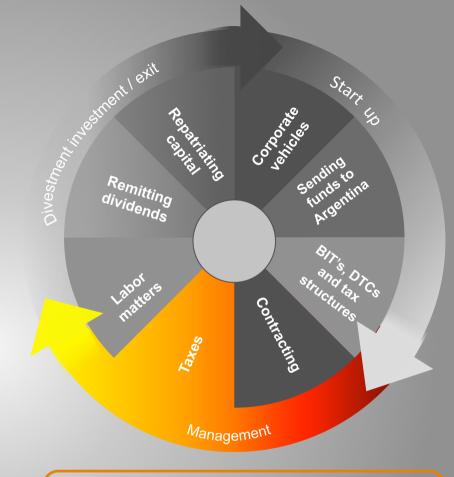
Agreements typically entered into by an offer letter accepted by a positive act





Federal Provincial Municipal

TAX	RATE	
Income tax	35% over net income	
VAT	21%	
Tax on bank debits and credits	0.6%	
Minimum presumed income tax	1% over value of assets in excess of AR\$ 200,000	



TAX	RATE	
Stamp tax	0.5% to 3%, if it cannot be legally avoided	
Gross receipts Tax	1.5% to 3.5% of gross income from primary activities	

Municipal level

TAX	RATE
Public lighting, cleaning and road maintenance Fee	0.5 to 1.5%
Health and Safety Fee	0.4%-1.5%
Advertising Fee	Depends on the size and other characteristics

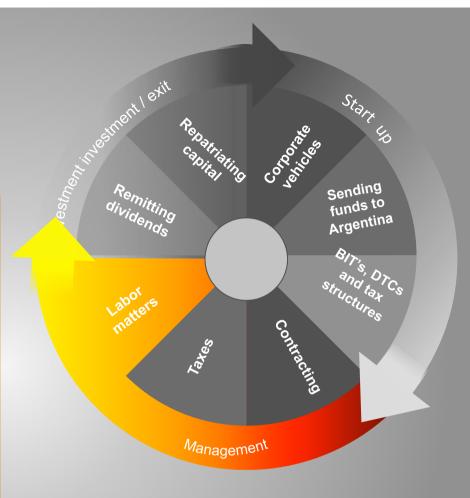
Argentine law provides a strong protection for employees

Factors to consider when determining if a person is an employee include:

Whether they work on an exclusive basis

Whether they have a regular time schedule

- How they receive instructions
- Whether they work in a facility and with elements supplied by the employer
- Whether their salary is their main source of income; and/or receive similar benefits to those of an employee





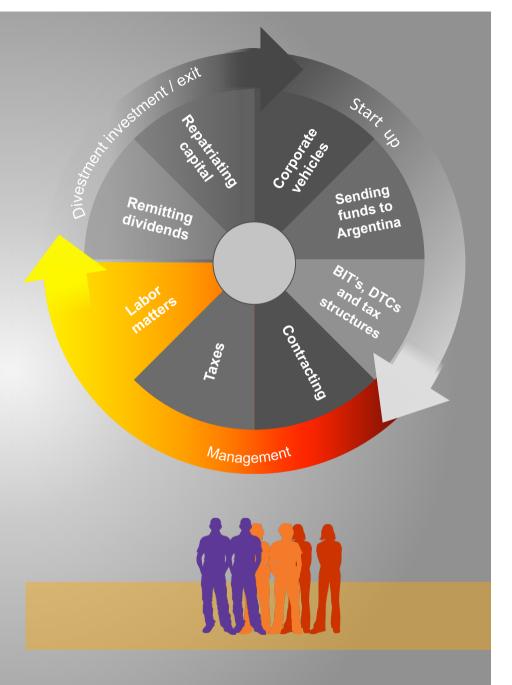
# Companies must register with labor and social security authorities

Substantial penalties, measured against the employee's salary, for non-compliance by the employer with its registration obligations

Dismissal without cause requires compensation, among other things, equivalent to 1 month of salary for year of service or fraction higher than 3 months.

#### **Contribution above salary payment**

Ітем	EMPLOYEE'S CONTIBUTION	EMPLOYER'S PAYMENT
Retirement	11%	10.17%
Health medical service for retired people	3%	1.50%
Family allowances		4.44%
Unemployment fund		0.89%
Health medical services	3%	6%
Total	17%	23%





Dividends can be remitted if they derive from closed and audited financial statements

Certain approvals must first be obtained from local regulatory bodies before remitting dividends





Repatriation of direct investment is possible if funds:

- Entered the Argentine Foreign Exchange Market
- Have been in Argentina for not less than 365 consecutive days

Repatriation must be for one of the following reasons:

- Sale of direct investment
- Final liquidation of direct investment
- Capital reduction performed by local company



"If the beneficiary is resident abroad or constituted in one of the jurisdictions considered non-cooperating for the purpose of fiscal transparency [as determined by Decree 589/2013], repatriation will require prior Central Bank approval.

# Assisting investors with business opportunities in Argentina and Latin America

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